



GULF TRAILER
SALES

WHAT IS THE COST OF OTS BUYING?

WHAT WILL OTS EQUIPMENT COST YOU IN SAFETY, DURABILITY AND REPAIR PARTS AVAILABILITY?



Purchasing items outside of normal acquisition channels to meet equipment needs presents users with hidden costs. Buying off-the-shelf (OTS) equipment may meet short-term needs but increase long-term maintenance problems.

When items are purchased OTS outside of acquisition channels, no reliable info exists about how well the equipment will perform under military conditions. Repair parts are not provisioned, no Army TM is provided, there are no NSNs, no FED LOG listing, and commodity commands may not support the equipment.

When OTS equipment breaks down, maintenance may not have the tools needed to make repairs. Injuries are risked as mechanics try to make do. Soldiers may be jeopardized when patchwork repairs fail at the worst time in the worst place. Obtaining repair parts can be difficult and costly.

Plus, buying OTS equipment increases the burden of leadership by requiring increased attention to safety, loading plans, and POL requirements among others.

WHAT IF THERE ARE NO OTHER MEANS OF MEETING MISSION REQUIREMENTS THAN TO PURCHASE OTS?



BEFORE YOU BUY, CONSIDER THAT OTS MAY...

- increase the burden of leadership by increasing safety risks,
- take money away from repair and maintenance of MTOE/TDA equipment,
- introduce maintenance difficulties, and create repair parts supply chain problems.